



IMPACT

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www.impact-dtg.com

Standard ERP

Impact Development Training Group
United Kingdom

■ ABOUT THE COMPANY

Enterprise by HansaWorld provides Impact Development Training Group with alternative to PC-based financial management. Many organisations working within an Apple Mac environment still believe that their finance departments must be run on PC-based software. There is still a lack of awareness surrounding the options that are available for accounting and finance staff using Apple Mac networks. However, the Head Office of international people development firm, Impact Development Training Group, has been able to turn to Enterprise for assistance with this fundamental problem in order to standardise all of its business activities on the Mac platform.

Impact Development Training Group, who design and deliver development programmes for some of the world's leading organisations, has invested in the region of £10,000 with systems reseller Mac Accessory Centre to implement and support Enterprise - a suite of fully integrated financials, job costing and business management software from HansaWorld. Operating on an Apple Mac platform, the software will provide a flexible, scalable financial management infrastructure that will support the organisation's continued expansion.

Caroline Airey, Finance Manager at Impact comments, "As there were so few financial solutions available on the Mac platform, we did consider installing PC systems to make our selection process easier, though such a change posed huge cost implications. However, HansaWorld presented us with the only viable alternative that complied with our preference to continue operating on a Mac network, at an extremely competitive price."

Airey continues, "HansaWorld was one of the few vendors on the market that could offer a fully integrated product that managed job costing, invoicing and payment procedures, all within a Mac environment. It will enable us to move away from paper-based tasks and manual processes and will improve the accuracy and timeliness of the information we produce"

The job costing functionality within Enterprise will be employed by Impact to provide detailed recordings of expenses and additional costs relating to particular jobs. This will enable comprehensive reporting facilities and improve overall project management.

Additionally, the flexibility of the HansaWorld software supports Impact's two-fold invoicing process. Clients are billed for training fees in advance and then billed separately, after the training programme, for any additional costs that are incurred. Impact processes around 300 purchase invoices and 100 sales invoices each month.

Airey says, "Due to the nature of our invoicing procedures, and the continued growth of our business, we found it increasingly difficult to track the additional expenses for each training course. Much of this information was stored manually and the volume of data became too great to manage. Now we have easily identifiable pre-payments and accruals at the end of each month, and the invoicing process from start to finish is far less time consuming. The multi-currency capability of Enterprise will also be extremely useful when invoicing our overseas clients and the Group's international offices."

Airey concludes, "The level of support we have received from both Mac Accessory Centre as our reseller partner and from HansaWorld directly has been excellent. The fact that both parties have been accessible and responsive throughout the implementation process has ensured that the change over between systems has been a far quicker and smoother process than anticipated."

Impact is also currently evaluating the hotel and restaurant module for future use in organising reservations and event billing at its three country house hotels. This module was originally launched with version 3.9 of Enterprise and would allow Impact to effectively manage their staff, guests and stock at training events, whilst providing full integration to the back office.

■ ABOUT HANSAWORLD

HansaWorld is a leading software house providing a full suite of Enterprise Resource Planning and Customer Relationship Management products that delivers the flexibility required by today's businesses.

The group employs more than 300 staff with a strong network of subsidiary companies and distribution partners on all continents. This network enables us to offer international implementation in over 30 languages with country specific localizations. The products are easy to use and available on all smartphones, tablets and desktops including Mac, iPhone and iPad.

HansaWorld continually invests in Research and Development to provide innovative and future proof products to our customers.

As recognized innovators for over 25 years, HansaWorld shows continued technological leadership in the international business software industry.

More than 550,000 companies trust us with their business critical information.



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